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Message Text

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ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 /024 R

66617
DRAFTED BY: XMB:STEPHEN H. GOODMAN
APPROVED BY: EB/IFD/ODF RANDOLPH A. SWART
XMB: MATTHEW E. TUTINO
EUR/NE PAUL CANNEY (SUBS)
---------- 029873
R 182145Z SEP 75
FM SECSTATE WASHDC
TO AMEMBASSY STOCKHOLM

UNCLAS STATE 223026

E.O. 11652: N/A
TAGS: EFIN, SW
SUBJECT: EXPORT FINANCING

EXIMBANK VICE PRESIDENT, POLICY ANALYSIS, STEPHEN H. GOODMAN,
PLANS TO VISIT STOCKHOLM OCT 2 TO OCT 5. PRIMARY PURPOSE

OF VISIT IS TO REVIEW EXPORT FINANCING DEVELOPMENTS IN SWEDEN,
PARTICULARLY INTEREST RATE AND CREDIT POLICIES AND TO SOLICIT
SWEDISH VIEWS ON EXPORT FINANCING ARRANGEMENTS ELSEWHERE IN
EUROPE. MR. GOODMAN WOULD ESPECIALLY LIKE TO DISCUSS: MECHANICS
THROUGH WHICH THE INTEREST RATE ON EXPORT CREDITS IS DETERMINED;
THE TOTAL BLENDED COST TO THE BORROWER OF GOVERNMENT-SUPPORTED
EXPORT CREDITS; DISTRIBUTION OF GOVERNMENT-SUPPORTED EXPORT
CREDITS BY INTEREST RATE, MATURITY AND MARKET CATEGORIES; AND
POSSIBLE PROCEDURES FOR EXCHANGE OF INFORMATION ON DETAILS OF
FINANCING PACKAGES. EMBASSY ASSISTANCE IN ARRANGING ACCOMO-
MODATIONS AND MEETINGS WITH GOVERNMENT, BANKING AND INDUSTRY
REPRESENTATIVES WOULD BE APPRECIATED.

MR. GOODMAN WILL ARRIVE STOCKHOLM ON OCT 2 AT 2140 ON SAS
FLIGHT 416 FROM COPENHAGEN AND WILL DEPART STOCKHOLM FOR COPENHAGEN
ON OCT 5 AT 1015 VIA SAS FLIGHT 911. RESERVATIONS FOR SINGLE
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WITH BATH FOR THE EVENINGS OF OCT 2 THROUGH OCT 4 AT MODERATELY

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PRICD HOTEL OR WHERE EMBASSY RATES ARE AVAILABLE ARE REQUESTED. PLEASE INFORM HOTEL OF LATE ARRIVAL ON OCT 2. WILL MAKE OWN AIRPORT ARRANGEMENTS.

PLEASE ARRANGE SCHEDULE OF CALLS. MR. GOODMAN WOULD APPRECIATE MEETINGS WITH APPROPRIATE INDIVIDUALS IN THE GOVERNMENT, AT THE SWEDISH EXPORT CREDIT CO., LTD., AT THE INVESTMENT BANK OF SWEDEN, LTD., AND WITH THE EXPORT CREDIT GUARANTEE BOARD. IF POS IBLE WOULD ALSO APPRECIATE MEETING WITH A LEADING SWEDISH EXPORTER SUCH AS ASEA.

PLEASE ADVISE MR. GOODMAN DIRECTLY OF CONFIRMED HOTEL RESERVATIONS. APPRECIATE EMBASSY ASSISTANCE. KISSINGER

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